

**Sunbelt Supply Co.**  
World Leaders in Valves  
& Valve Automation



**الاسامر التقنية التجارية**

**ALASAMER TECHNICAL TRD.**



احدى مؤسسات مجموعة راکو  
One of RACO Group

**راکو**  
**RACO**

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## ALASAMER TECHNICAL TRADING

ALASAMER was founded seven years ago to serve its customers within the Kingdom of Saudi Arabia and the Middle East. Our services were carefully selected and supported by ALASAMER shareholders who established a deep commitment to the growing needs and goals of the emerging Saudi industry. Our shareholders have over 56 years of hands-on experience in the oil and gas, petrochemical and metal industries.

ALASAMER is belt to add-value and reduce customers' total cost by providing products and services using best business practices, understanding customers' needs, market Knowledge and establishment of a partnership concept both with customers and partners. By mid of 2016 we will have In-Kingdom stock of on-off valves, and automation products. Our facility is located in the third support industries- Jubail supported by over \$ 120 MM stock in USA representing the world largest stockiest and valves automation supplier.



Jubail Industrial City

## OUR CUSTOMERS ARE PROMISED

- Safety & Ethics
- Best Life-cycle Price
- Tractability of all transactions
- Best Mode of Shipment to meet your CRD (Construction Required Date)
- Warranty covering; the Valves, Actuators and Our Automation Works
- Selection of variety of Valves or Actuators that meet your standards
- Delivery from Stock
- Local Added Value services including Engineering,, Testing & Others
- Ready for Vendor Stocking Program Facility
- Facilitated communication with all parties
- Outbound & Inbound logistics services

## VISION

Be an added value partner to our customers and partners thus promoting selective worldwide quality products and services complemented with local content including stocking, servicing and Manufacturing

## MISSION

Continuously serve our customers with genuine quality items and support them with professional services designed to lower their total cost



Jubail Location - Part of Saudi Heritage Shows

## VALUES

- Safety is dominant in all we do
- Customer focused
- Teamwork is a habit at work
- Ethics is a paramount aspect in our dealings
- Our road to success is achieved thru the development of our staff
- Empowerment and involvement of our members
- Environment Protection
- Community is part of life and we participate in it effectively
- Activities and related resources are managed as a process
- Innovation is the ladder towards growth
- Excellence and Consistent approach to continuous improvement



Valves Automation at Sunbelt Supply Company – Houston



# SUNBELT SUPPLY CO.

A Shale-Inland Company

## OUR PARTNERS

### Sunbelt Supply Co. World Leaders in Valves & Valve Automation

We have supplied Yanpet, Yansab, United, Kayan, Sadara, Sharq, etc with our automated valves and on-off valves packages

With our years of experience, we consistently provide the in-house expertise and dedicated service to meet or exceed our customers' requirements.

- Over 35 years of industry expertise
- Serving domestic and international customers
- Authorized stocking distributor for over 50 manufacturers
- Authorized BETTIS Valve Automation Center, Litorque "Blue Ribbon" Service Center and Velan Authorized Automation Center
- Complete in-house valve automation services
- In-house CAD designs and drawings
- In-house machine and assembly shops featuring CNC machinery
- Field service, valve actuator retrofits and Testing
- Automation repair and warranty work
- Rebuild/reconditioning program management
- Additional PVF products – flanges, fittings & pipe
- Multiple supplier excellence awards
- 14 locations in North America
- 24/7 on-call sales and service

#### One of North America's Largest Valve & Actuation Distributors

- \$300 million in sales
- \$120 million + U.S. Dollars "on the floor" inventory
- Over 50 major manufacturers in stock
- 16 branches in North America
- 300+ employees
- Sunbelt Supply specializes as a distributor of manual and automated valves to the Chemical, Petrochemical, Refining, Power, Industrial, Marine, and Offshore markets.

### About Sunbelt Supply

Headquartered in Houston, Texas, Sunbelt Supply maintains one of the largest inventories of valves, actuators and accessories in North America comprising over 50 major manufacturers.

Sunbelt Supply is uniquely positioned to be your supply solution for manual and automated valve products and accessories. We provide in-house valve automation services, including assembly and testing, machining, fabrication and CAD design and drawings.

Our dedicated employees are among the most experienced and knowledgeable in the industry. With a commitment to providing dependable, consistent service, we offer the guidance and assistance you need no matter what size the job. As a testament to our performance,

Sunbelt was the first recipient of Dow Chemical's Six Sigma-based Qualified Supplier Award along with awards from Bayer, Huntsman, LyondellBasell, etc. We have also been recognized by many other customers and manufacturers for supplier excellence and quality.

Sunbelt Supply carries a complete line of gate, globe, check, ball, butterfly and plug valves, as well as the ability to furnish specialty valves such as sample valves, drain valves, vent check valves and automated on/off valves.

Sunbelt Arabia will be opened in late 2015 with a complete facility in Jubail Industrial City for;

- On-off valves' automation,
- Valves assembly,
- valves maintenance and testing.

Sunbelt is committed to providing dependable, superior service to our in-Kingdom customers, GCC, ME & worldwide.

#### Over 34 years of outstanding service



Our Engineering and automation teams are ready to satisfy your selection and your preference of Valves and Actuators components at all times providing you with after sales services and managing warranties.

Our Stock in North America is almost \$ 120 MM and readily available to our customers worldwide







## PRIME PROGRESSION EXPORT AND SERVICES PRIVATE LIMITED

a world leader in bulk container liners,  
enables us to bring you a wide variety of  
world-class container liners and  
accessories



**Our strategic approach has made us a trusted partner for high-value products in packaging and transportation. We are certified as ISO 9001-2008 (manufacturing systems and general practices), and ISO 22000 for Food safety management – involving interactive communication, system management, prerequisite programs and HACCP principles) certified company.**

En route to the ISO 14000 certification, the coveted GMP certification is also under way, which will align our food management system with the exacting GMP standards. Apart from this, the health of each person on the shop-floor is monitored closely to ensure well-being and productivity.



Our 400-strong technical and support team has been trained to deliver consistent high results in all aspects of manufacturing excellence. They use a wide array of manufacturing and detailing facilities, most of which have been researched and designed in-house, with patents pending on many. A first-mover in the industry, we keep consolidating our leadership with innovation and creativity. Our long-standing alliance with Linertech, a world leader in bulk container liners, enables us to bring you a wide variety of world-class container liners and accessories

For over a decade, we have extended a versatile, resourceful partnership to the global entrepreneur. Reaching far beyond supplying the goods, our bond extends from product development and choosing the right sources, processes and delivery mechanisms, to ongoing support and pro-active feedback. With superior quality standards, best practices and certified systems. We provide peace of mind that only an accountable, professional and ethical organization

### Design Capabilities

Fresh idea generation with evaluation, trend analysis, and opportunities mark our design activities followed by concept development; examining product features, benefits, creating cost-efficient production methods; and feasibility testing through rapid virtual prototyping. Business analysis, beta testing and technical implementation, and creating realistic samples (through virtual modeling and simulation tools) are also involved. We also finalize quality management systems, estimate resources, plan engineering operations, logistics, and contingency, as well as vendor collaboration

### Process and Quality Auditing

Our audits extend through defining project goals, measuring key aspects of the current process and collecting relevant data, analyzing the data to verify cause-and-effect relationships, improving/optimizing the process based on the analysis, and controlling the process to correct deviations.

To verify existing systems for compliance to established standards, the following Audit Cycle is used:

1. Plan Audit and Define Audit Agenda
2. Conduct Audit and Measure Performance
3. Record Results and Analyze Findings
4. Uncover Trends and Make Improvements
5. Control System with Follow-up Audit



Fives ITAS S.p.A., are world leader in detail design, fabrication and supply of Combustion Related Equipment and VOC Treatment Equipment and cater for complete range as required by Refineries, Chemical and Petrochemical Plants, Gas Fields, LNGs, Steel Plants, Fertilizers Plants etc., and for the Industry (Automotive, Paper mills, Textile, Ceramics, Printing and Inks, Painting Producers etc.).

The former ITAS S.p.A. was recently acquired by the "Fives" group in November 2014, hence we are now "Fives ITAS S.p.A"

**FIVES ITAS are qualified to manage international projects worldwide, according to project requirements and local regulations as specified in the project specification and contract.**

**Fives ITAS has gained a solid reputation and serves a loyal client base, mainly international players active in the Oil & Gas and Industry, supplying more than 10,000 installations worldwide in its history**



From the premises located in ITALY in Monza (10 to 15 miles from Milan downtown) Fives ITAS S.p.A. is the technology centre of excellence of the Group for:

- Flares (elevated flares, demountable flares, enclosed ground flares, multipoint ground flares, burn-pit flares etc.)
- Vent Stacks, snuffing systems
- Thermal Oxidizers (up-fired, down-fired, horizontally-fired, forced or natural draft etc.)
- Vapour Combustion Units
- SRU equipment (acid gas burners, reaction furnaces, waste heat boilers, tail gas oxidizers with WHB and stack etc.)
- Direct Fired Heaters
- Regenerative Thermal Oxidizers (RTO)
- Catalytic Oxidizers
- VOC treatment equipment
- Solvent Recovery equipment
- Gas Cleaning & Scrubber systems
- Process Burners
- Duct Burners
- Special Burners (for the Automotive, Paper Mill, Ceramics, Textile Industries)

Including relevant spares and such related activities as site services, revamping etc.

For those systems we design and deliver the goods which means that this office is in charge for the full detailed engineering of the same.

## We are certified

- ISO 9001:2008
- ISO 14001:2008

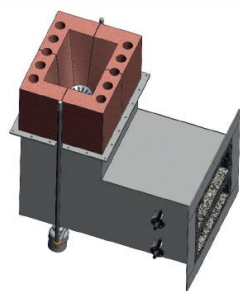


Fives Nordon has long experience in the design, manufacture, assembly, on site supervision and repair of expansion joints. Fives Nordon assists its customers by performing the flexibility calculations and determining the appropriate type of expansion joints for the installation.

Fives Nordon has more than 50 years experience in manufacturing customized expansion joints.

We provide:

- **Expansion Joints**
- **Aluminium Piping and Pressure Vessels**
- **Complex Pressure Vessels and Piping**
- **Relevant spare parts and such related activities as site services, revamping etc.**



## IN SUMMARY



## RACO GROUP

RACO Group consist is found to carefully select and manage products and services to support local, GCC and ME customers. The group represent the following present legal entities;

- Remah Bureau for Administration Consulting
- Alasamer Technical Trading
- Alasamer General Services

RACO is a limited liability owned by two Saudi partners who have extensive and long experience in the Petrochemical Industry Operation & Projects. RACO Affiliate are currently busy providing their services to customers in the Kingdom;

- ALASAMER is currently supplying products to SABIC, SADARA, MAADEN, FLUOR ARABIA, SAMSUNG, DEALIM, TASNEE, FOSTER WHEELER, AND MANY OTHERS. Sunbelt Stocking Facilities (\$120 MM of valves & Valves Components) has made it possible to gain Customers' repeated orders to meet their requirements.
- Starting 2015 and Jointly with our partners, we will be manufacturing and stocking Valves, Actuators, Piles, Fittings and other industrial products and provide related engineering and technical services. .
- REMAH BUREAU. Has been working with top management in a number of major leading organization helping to transform their business strategy into an operational reality, assessing and supporting their organizations through building the capabilities needed to sustain and excel.

Remah Consulting has conducted Supply-Chain assessment and improvements works to a major company in Riyadh and currently implementing their Supply-chain improvements. We work onsite with our Customers and support their needs with full time, dedicated, and experienced resources during and post engagement.

Our strategy is built around Customers' needs addressing the 'major' issues in operations – growth, cost, service, and complexity. We provide consulting services covering; Supply-Chain, Logistics & Transportation, Info & Intelligence, Information Technology, Procurement Assessment & Training.

Our aim is to provide our customers with local content and support local industry and the understanding towards in-Kingdom industrialization and professional services.

## BUYING FROM US PROVIDES YOU WITH;

- Lowest cost from each manufacturers
- Flexibility on selection
- Warranty maintained & supported
- Dedicated Engineering services from Jubail office
- Products Total Package cost saving on automated packages
- Single source of supply
- In-Kingdom stock of all valves, automation components, liners, pipes and fittings, flanges and fasteners.
- In-Kingdom Testing for all valves
- After sales services from our in-Kingdom facilities
- Reduction on your automation time
- Inspection made within the Kingdom
- Reliable source with over 30 years in business

Sunbelt Supply Company Offices - Houston



## ASHTAPAD OVERSEAS



Ashtapad is a specialist Manufacturer of top-of-the-line Piping Components. A dynamic company promoted by young entrepreneurs,. Ashtapad has today acquired the reputation of a major organization offering reliable & High quality hi-tech products. Having experienced a decade of successful growth. Ashtapad caters to the total Pipes, Tubes, Pipe Fittings, Flanges, Sheets, Plates, Rods, Etc. requirements of the gas, oil petrochemical, water and energy and other process industries-under one roof.

Ashtapad's basket of offering includes Pipes, Tubes, Pipe Fittings, Flanges, Sheets, Plates, Rods, Etc. Common to all is a strong measure of quality, which is a hallmark of all Ashtapad product. Our products meet international standards and are approved by agencies in India & Abroad.

**Ashtapad - India:** Manufacturer, Carbon steel, Alloy steel, Nickel, Other Ferrous & Non-Ferrous metals In Shape Of Pipes, Tubes, Pipe Fittings, Flanges, Fasteners Etc



## OUR PARTNERS

### Single source for the complete combination of lasting value in piping products.

Ashtapad is committed to serve your Organization's Sourcing Needs of the above Products with our Quality Products as well as our Service, which is further Strengthened by our well established in-house infrastructure Capabilities and Capacities plus comprehensive stock of raw material and finished products. We are growing organization having strong work force of skilled, experienced and qualified employees

## COMPETENCES

- Intensive Awareness on Products & Services
- Empowered, Qualified and Focused Team
- Internal Training to Enhance our Capabilities and Local Content
- Full Attendance to Customers' Needs at their locations
- Supply Chain Management best Practices
- Capitalize on Technologies and Tools where it adds value

## QUALITY PRINCIPLES

- Customer focused organization
- Leadership
- Involvement of people
- Process approach
- System approach to management
- Continuous improvement
- Factual approach to decision making
- Mutually beneficial supplier relationship

## HSE HEALTH, SAFETY AND ENVIRONMENT

We are committed to delivering the highest standard of services to its customers, always protecting the natural environment as well as maintaining and protecting the health and safety of its employees, customers and other communities wherever we operate.



## SUNBELT SUPPLY ARABIA CO.



Established in 2014 and will operate its facilities in Jubail Industrial City in the third Industrial Support Area, Rd 114, Al Jubail 35729 – 8294.

The total lot area is 10000 sq. meters that include one floor Office Building of 350 sq. meters and a workshop that will be utilized as a warehouse and automation workshop.

ALASAMER started sales of manual valves in early 2013 following the same procedures as Sunbelt Supply and performing;

- Technical Sales
- Delivery KPI's

By late 2016, Sunbelt Supply Arabia Co will start a complete workshop for;

- Assembly of automated valve packages
- To manufacture brackets, coupling, and hardware.
- Machining of torque bushing and stem nuts
- Valves Maintenance
- Valves Testing
- Engineering and Support Office
- Actuators / Accessories / Complete In-House Valve Automation Capabilities

Our Fabrication and Machine Areas will be setup to include:

- Machine Shop
- Welding Station
- Sand Blaster and Painting Area
- Test stands

We will be able to provide you with the following service support:

- Shop repairs of:
  - AOV (Air Operated Valve)
  - MOV (Motor Operated Valve)
- Support turn around.
- Provide on site service support
- Support Major shutdown planning and repairs

## SUNBELT SUPPLY ARABIA

**COMPANY** will manufacture and assemble automated valves

- Pneumatic Operated Valves
- Motor Operated Valves
- Hardware Manufacturing
- Components from Manufacturers
- Assembly of components including Tubing, Fabrication and Testing
- Engineering and Design
- Drawings and Documentation
- Provide valves maintenance and Testing Services

## OVER 50 MAJOR MANUFACTURERS IN STOCK



**PENTAIR**

VALVES & CONTROLS

- Globe Valves
- Gate Valves
- Ball Valves
- Butterfly Valves
- Plug Valves
- Check Valves
- API 6D Pipeline
- Valve Products

**CAMERON**

**DEMCO**

'Apollo' Valves

**DeZURIK**  
ApCo | HILTON

**Newco**

**VELAN**



**W-K-M**

**amri**



**FRANKLIN**

**NIBCO**

**FluoroSeal**



**KITZ**



**NEWAY**



**CRANE**



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## ACTUATION MANUFACTURERS

Bettis	Rack & Pinion Design & Scotch Yoke Design
Bettis	Hydraulic Actuators (BHH, BHHF, BL )
Elomatic	Rack & Pinion Design
Limitorque	Electric Actuators and Gears
Airtorque	Rack & Pinion Design
ATI	Linear Actuators & Linear Hydraulic Systems